



NEWS RELEASE

Equipment Sales & Service Opens Calgary, Alberta Branch

September 14, 2018 (Lexington, KY)

LBX Company LLC, makers of Link-Belt Excavators, Forestry Machines, Demolition and Scrap/Material Handling Equipment, is pleased to announce the opening of an Equipment Sales and Service Limited (ESS) branch in Calgary, Alberta. ESS has been a Link-Belt excavators dealer since September 1978.

Equipment Sales & Service was founded in 1946, ranking it with Canada's oldest and most established equipment companies. Now in its third generation as a private family-owned business, ESS retains the flexibility to respond to customer needs quickly and to keep pace with the rapidly changing global economy. ESS takes pride in delivering a personal standard of service to customers based on its traditional values of hard work, integrity and shared responsibility. In addition to sales of heavy equipment, ESS is one of Canada's largest national service providers, supporting all makes of machinery with factory-trained service technicians and the nation's largest inventory of OEM, wear parts and aftermarket parts. The company's safety policy and staff training programs are designed to keep ESS personnel healthy, productive and at the top of the equipment service professions.

"ESS has exceptional personnel, sales and product service experience to support customers," said Chris Wise, Distribution Development Manager, LBX Company. "The company has won Canada's *Best Managed Companies* award for 7 consecutive years, starting in 2011."



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About LBX Company

For more information, contact: Paul Wagner, Marketing Content Manager at pwagner@lbxco.com.

LBX Company LLC is the proud maker of Link-Belt hydraulic excavators, scrap/material handlers, demolition equipment and forestry equipment. These products are sold through a large independent dealer network located throughout North and Latin America. LBX's subsidiary company, LBX do Brasil, distributes these products in Brazil.

LBX Company is a division of Sumitomo (S.H.I.) Construction Machinery, a world-wide leader in construction equipment innovation and quality manufacturing based in Chiba, Japan.

More information is available by visiting lbxco.com or lbx.br.com.